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Integrated Industrial Township – Vikram Udyogpuri

Section 1:

India the global investment destination

Globally, India is one of the most attractive investment destinations, which is reflected in India's position across global benchmarks

15%

One of the lowest corporate tax rates (for new manufacturing companies)

Source: PwC Tax Summaries, 2023

2nd

on Global Findex 2017

Source: World Bank's Global Findex Database,

2nd

on Global retail development index 2021

Source: A.T. Kearney's Index of Global Retail Development, 2019

3rd

Largest consumer market by 2030

Source: World Economic Forum article on Challenges and Opportunities Emerge as India Becomes Third-Largest Consumer Market by 2030, 2019 1st

As a supplier of university graduates in the world

Source: Invest India. British Council

22%

Reduced Corporate Tax Rate for existing companies

Source: PwC Tax Summaries, 2023

3rd

on Global Unicorn List

Source: Hurun's Global Unicorn List 2021 and

3rd

rank under Emerging Startup Ecosystems

Source: Startup India, DPIIT, 2021

3rd

Largest group of scientists and technicians in the world

Source: 101 Innovation and Initiatives, Indian National Elections 2019, Election Commission of India, Government of India, Press Release, India's Foreign Trade: March 2019

5th

Most attractive investment destination globally

Source: PwC 26th Annual Global CEO Survey, 2023

5th

Largest Economy in the World

Source: IMF dataset on GDP at current process, 2022

7th

on FDI Rankings 2021

Source: UNCTAD's World Investment Report, 2021

Investors are supported by a favorable tax regime, with one of the lowest corporate tax rates for new manufacturing companies

India is home to one of the most simplified tax regime in the world

GST system (one nation one tax) has minimized any physical interventions and has simplified compliance for smaller business including promotion of e-invoicing.

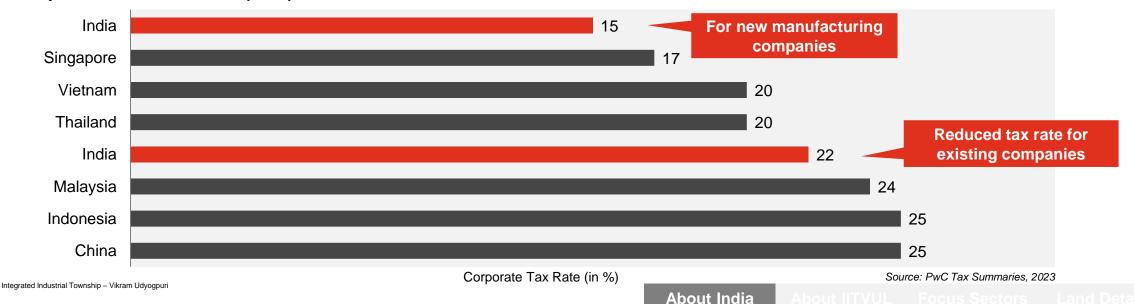
Reduction in compliance costs due to the unification of Indirect taxes

Unified tax-regime for both goods and services

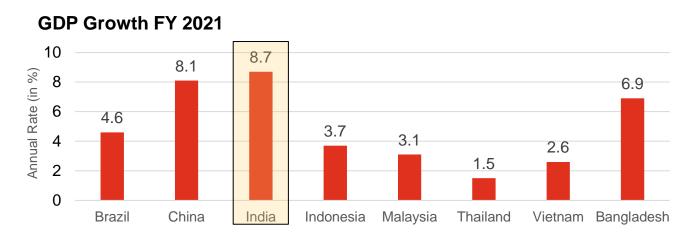
No cascading of taxes

Corporate tax rationalization to 22% for existing companies and 15% for new investors makes return on Investments made in India attractive

Corporate tax rates, 2023 (in %)



India has a cost-efficient environment for doing business supported by various investor friendly reforms



Source: World Bank's national accounts data, 2021

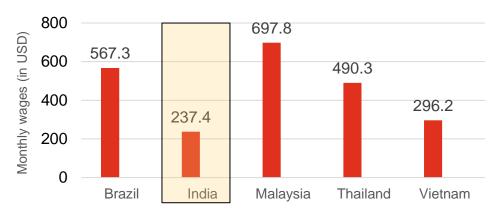
Increased efficiency and lower costs of logistics Key initiatives to increase logistics efficiency & reduced costs of logistics:

Bharatmala: Initiative to optimizing efficiency of freight and passenger movement across the country with development of highway across the country

Sagarmala: Port-led development initiative to reduce logistics cost and increase efficiency by capitalizing on coastal shipping potential on India's 7500 km coastline Source: Sagarmala website by Ministry of Ports, Shipping and waterways of GOI

Transporters and logistics players have reported an increase in efficiency of **around 35 – 20%** in daily movement of goods.* Source: Mahindra Logistics CEO

Labour Rates FY 2021



Source: ILOSTAT, 2021

Availability of plug & play infrastructure

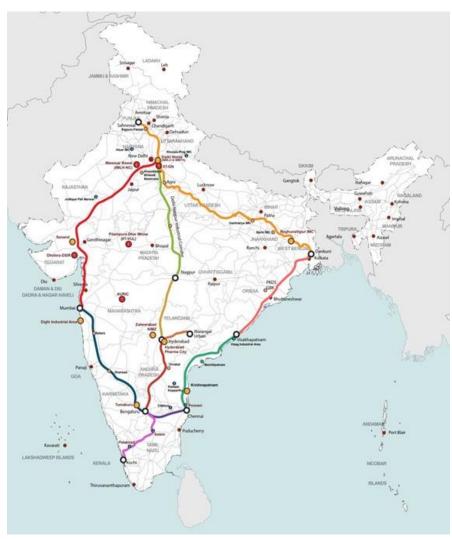
All development initiatives under NICDC have now plug & play infrastructure available for companies to set up manufacturing facilities

Availability of raw materials

India has abundant natural resources, which helps in reduction of costs on account of decrease in import of raw materials

Development of Industrial Corridor projects acts as a key driving force for economic growth in India

Industrial Corridors



11 corridors

4 phases

forming part of the National Infrastructure Pipeline

Legend

- Delhi Mumbai Industrial Corridor (DMIC)
- Amritsar-Kolkata Industrial Corridor (AKIC)
- Chennai-Bengaluru Industrial Corridor (CBIC)
- Vizag-Chennai Industrial Corridor (VCIC)
- Odisha Economic Corridor (OEC)
- Delhi-Nagpur Industrial Corridor (DNIC)
- Hyderabad-Nagpur Industrial Corridor (HNIC)
- Hyderabad Warangal Industrial Corridor (HWIC)
- Hyderabad Bengaluru Industrial Corridor (HBIC)
- Bengaluru Mumbai Industrial Corridor (BMIC)
- Extension of CBIC to Kochi via Coimbatore



Nodes under the Delhi – Mumbai Industrial Corridor (DMIC)

- Dholera Special Investment Region, Gujarat
- Shendra Bidkin Industrial Area, Maharashtra
- Integrated Industrial Township Greater Noida, Uttar Pradesh
- Integrated Industrial Township Vikram Udyogpuri , Madhya Pradesh
- Integrated Multi-Modal Logistics Hub, Nangal Chaudhary, Haryana
- Multi Modal Logistics Hub & Multi Modal Transport Hub (MMLH & MMTH), Uttar Pradesh
- Dighi Port Industrial Area, Maharashtra
- Jodhpur Pali Marwar Industrial Area, Rajasthan
- Khushkhera Bhiwadi Neemrana Industrial Area, Rajasthan

Section 2:

Vikram Udyogpuri; the investment destination in the heart of Madhya Pradesh

Economic contribution of Madhya Pradesh is testament to its strong infrastructure and industry ecosystem

19%

GSDP growth rate, YoY (2021-22)

Source: MoSPI, National Accounts Data

USD 142 Bn In GDP (2021-22)

Source: MoSPI, National Accounts Data

USD 1.8

Bn of FDI attracted from 2000-2022

Source: DPIIT FDI Statistics

Top 10 Indore among top 10 most livable city

Source: EoLI 2020



Indore and Bhopal Municipal corporation among top 3

Source: EoLI 2020

Located in central India, Madhya Pradesh is popularly known as the 'heart of India' and is a beneficiary of **mega infrastructure projects**, with both North-South and East-West corridor crossing the state

Madhya Pradesh offers excellent support infrastructure for industrial growth. The state has a robust multi modal connectivity to its neighboring states with 5 commercial airports and 26 airstrips, a road network of more than 3 lakh kms, and 6 inland container depots.

Madhya Pradesh is a **leading producer of coal, manganese, dolomite, limestone, copper and glass sand** and is also the largest producer of agricultural products - soyabean, pulses, garlic and ranks 2nd in floriculture production

Source: Invest Madhya Pradesh's report on Advantage Madhya Pradesh, 2023

Madhya Pradesh Industrial Promotion Policy; propelling the state to achieve inclusive growth and bringing economic prosperity

8 Thrust Sectors



Auto and Auto-components



IT/ITes







Healthcare, pharmaceutical, biotechnology



Textiles



Logistics and Warehousing



Tourism

Incentives for MSME and small industries with investment of <USD 1.2 Mn in plant & machinery

Incentives for large-scale industries with investment of >USD 1.2 Mn in plant & machinery

Incentives for Mega with investment of >USD 3 Mn – USD 12.1 Mn (as per sectoral thresholds)

- 15% subsidy subject to a ceiling of USD 18000 for Micro & small-scale industrial unit
- 5% interest subsidy with annual ceiling of USD 3000-6000 for 7 years
- 100% electricity duty exemption for a period of 5-10 years
- Basic Investment Promotion Assistance for an investment in Plant & Machinery more than USD 1.2 Mn shall vary between 10% to 40% depending on export, employment and production potential of the unit
- Entry tax exemption for 5-7 years for an investment made upto USD 61 Mn or above in plant & machinery

 Cabinet Committee on Investment Promotion (CCIP) under Chief Minister to approve a customized package of incentives

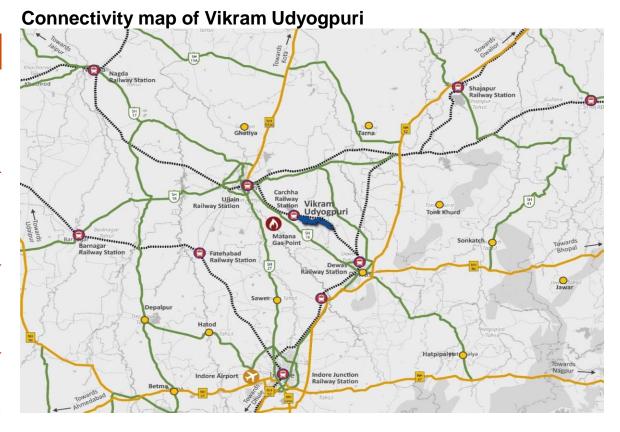
Source: Madhya Pradesh Industrial Promotion Policy 2019

Vikram Udyogpuri benefits from being centrally located in India with catchment area of 50% of India's population

The Vikram Udyogpuri Project at Ujjain was conceived as part of the DMIC Madhya Pradesh node. The site is spread across an area of 443.7 hectare, strategically located in close proximity to the Delhi-Mumbai Expressway.

The **integrated industrial township** will be a congregation of office spaces, residences, hotels, large & small format retail, hospitals, school parks, entertainment hubs and commercial & industrial developments.

Vikram Udyogpuri Connectivity							
Road	 - 18 km from National Highway 3 (Agra - Mumbai) - 28 km from National Highway 52 (Indore - Dewas) - 2.5 km from State Highway 18 (Ujjain - Dewas) 						
Rail	14 km from Ujjain Railway Station15 km from Dewas Railway Station						
Airport	 55 km from Indore International Airport 170 km from Bhopal International Airport 						
Port Port	- 81 km from Pithampur Dry Dock port						



Vikram Udyogpuri is envisaged to be a world class destination with efficient infrastructure opportunities for setting up of industries

Vikram Udyogpuri integrated industrial township is planned across 443.7 hectare of overall development.

The industrial area is conceptualized as a multi-product industrial node with state-of the-art common amenities with plug and play infrastructure. A medical devices park in the area has also been approved by the Government of India which will be established in an area of 145.7 hectare with dedicated laboratories, testing and R&D facilities. Land has been allotted for establishment of this medical device park.

Vikram Udyogpuri Site Layout Ujjain **Indore City** Devi Ahilyabai Holkar LEGEND International Airport (55 kms) Industrial Commercial Residential Public/semi-public Open/Green Plot Boundary Water Body Facilities Direct access to railway on account of Medical Devices adjacent railway line Park · Madhapur Railway Station Allotted plots · Karchha Railway Station

What sets apart Vikram Udyogpuri are the world class amenities and its strategic location w.r.t industrial ecosystem

Salient features of Vikram Udyogpuri Integrated Industrial Township



Plug & Play Infrastructure



Multi Modal Connectivity



Uninterrupted **Power Supply**



Integrated City Planning



Potable & Recycled **Water Supply**



Walk to Work **Planning**



Handholding



Effluent Treatment Plants



Environment Clearance Obtained



Living



Gas **Pipeline**



Single Window Clearance



Telecom



E-Land Management **System**

Section 3:

Sectors in focus

Sectors in focus











Integrated Industrial Township – Vikram Udyogpuri

Pharmaceuticals and Biotechnology



USD 1.3 Bn Export of pharmaceutical products. Source: Madhya Pradesh Economic Survey 2022-23

280+ Pharmaceutical units
Source: Madhya Pradesh Economic Survey 2022-23

37+ Certificate Of Pharma Products Holders
Source: Food & Drug Admin website, as on 15 March

60+ WHO-GMP Certified Manufacturing Units Source: Central Drug Standard Control Organization Report May 2019

Advantage IIT-VU						
Ecosystem advantage	 Proximity to established ecosystem in the state Indore known as the pharmaceutical capital of the state in only 55 kms away Presence of pharmaceutical ancillary units in Pithampur, Indore, Jabalpur, Dewas, Mandideep, Bhopal, Malanpur and Ujjain 					
Location advantages	 Availability of 24x7 uninterrupted power supply would also be an advantage for the pharma & biotech players investing in Vikram Udyogpuri Ready list of permissions to setup manufacturing Availability of Potable Water (WTP) and Recycling facilities (including STP and CETP) will be beneficial for the pharma and biotech players 					

Ease of doing business

- Single window system
- Ease in granting/renewal of drug manufacturing and sales licenses



Food Processing



2 Operational Mega Food Parks in the vicinity Source: Ministry of Food Processing Industries as on 01.04.2021

11 Agro Climatic Zones

Source: Department of Horticulture & Food Processing GoMP,

+24 Mn MT Warehouse

Storage Capacity

Source: MP Warehousing & Logistics Corporation Capacity utilization report Feb-2023

25% of State's Total Industrial Output

Source: Annual Survey of Industry 2019-20, Study team analysis.

Advantage IIT-VU

- Largest producer of Soybean, Gram, Garlic and Pulses, in India
- 2. 2nd largest producer of Wheat, Green Peas and Onion, in India

Ecosystem advantage

- 11 Agro-climatic zones and 5 crop zones, enable production of diverse range of raw materials for food processing industries.
- 60+ food processing industries in the state including established payer like Britannia Industries, Nestle and Cargill India.

Facilities

- Potable Water (WTP) and Recycling facilities (including STP and **CETP**), a critical requirement for Food Processing industry is already setup
- Availability of 24x7 uninterrupted power supply would also be an advantage for the food processing players investing in Vikram Udyogpuri

Source: Department of Industrial Policy and Investment Promotion, GoMP website March 2023 And Invest MP Agriculture Food & Dairy Processing Sector Profile

Key food processing hubs in Madhya Pradesh



Automobiles and Auto-Components



NATRAX Asia's longest high-speed test track. Source: Industrial Landscape of Madhya Pradesh. MPIDC. 2023

5+ Inland Container Ports Source: Ministry of Ports, Shipping and Waterways, 2022 **1.2 Bn USD** FDI attracted in the state (Apr'20 – Jun'21) Source: Ministry of Commerce and Industry

180+ Auto component
Manufacturer
Source: Annual Survey of Industries, 2019-2020

Advantage IIT-VU

MP - Industrial Promotion Policy - 2014

- On investment in plant and machinery in 7 equal installment
- · Differentiated incentive for projects with
 - · higher value addition,
 - export,
 - employment and
 - · location.

MSME

- 40% of eligible FCI in 4 annual installments
- Additional Industrial Development Subsidy of 2% per year (for four years) to the industrial units for exporting more than 25% and upto 50% of their total sales or
- Additional Industrial Development Subsidy of 3% per year (for four years) to the industrial units for exporting more than 50% of their total sales

Source: MP - Industrial Promotion Policy - 2014

Locations of neighboring automobile hubs

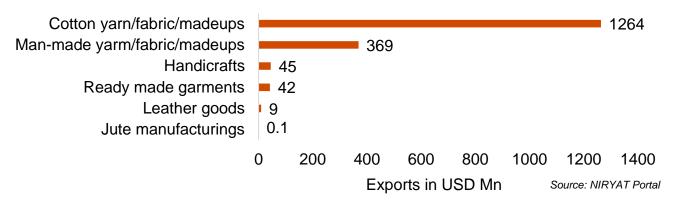


Capital Subsidy

Textiles



Textile exports from Madhya Pradesh (in USD Mn), 2021-22



Advantage IIT-VU

Ecosystem advantage

- · Abundant raw material like Cotton and Silk
- Readymade garment cluster in Indore has over 200 operating units.
- · Institutional support from NIFD Bhopal, NID Bhopal, IITDM Jabalpur

Statutory Relaxation

- Gol approved Production-Linked Incentive (PLI) Scheme for Textiles products, namely MMF Apparel, MMF Fabrics and Products of Technical Textiles
- Gol approved financial outlay of USD 1.3 Bn over a five-year period.
- To further boost the growth of the sector, GOI also removed the import duty of cotton.

848 thousand metric tons of

cotton produced, 2022-23 Source: Madhya Pradesh Economic Survey, 2023

Key textiles hubs in Madhya Pradesh



Source: Ministry of Textile Note dated 14-03-2022 from PIB

Electronic System and Design Manufacturing (ESDM)



3 Electronic Manufacturing Clusters

Source: Madhya Pradesh Industrial Park Profiles and Land Bank. 2023 Proximity to talent of **IIT and IIM Indore**

(Institute are less then 100 Km away)

6+ electrical and electronical manufacturing units

Source: Industrial Landscape of Madhya Pradesh. MPIDC. 2023

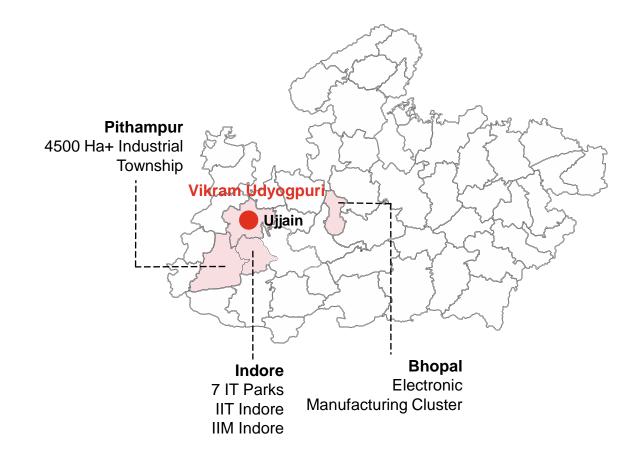
USD 20.2 Mn exports of electronic goods, FY 2021-22 Source: NIRYAT Portal

Advantage IIT-VU

(Madhya Pradesh IT, ITes, ESDM Investment Promotion Policy, 2016)

- Interest subsidy of 5% for loans up to USD 1.2 Mn, applicable for five vears
- Interest subsidy of 2% for loans above USD 1.2 Mn
- Capital subsidy of 50% for GFCI up to USD 1.2 Mn
- For GFCI above USD 1.2 Mn the capital subsidy would be 45% of the incremental GFCI
- One time reimbursement on skill gap training to engineers/IT/ESDM professionals who are Madhya Pradesh domicile – USD 121 per employee (maximum limit of USD 0.12 Mn per unit)
- Up to 75% reimbursement on cost of availing quality certifications
- Reimbursement on stamp duty and registration charges
- 50% assistance of up to USD 2439 for domestic patents and up to USD 6097 for international patents

Source: Madhya Pradesh IT, ITes, ESDM Investment Promotion Policy, 2016 (applicability as per State Government)



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Section 4:

Land allotment details

Land allotment at Integrated Industrial Township, Vikram Udyogpuri, MP

Summary of land allotment and availability

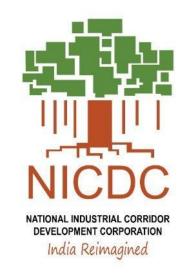
Project	No. of plots allotted	Allotted Area (in Ha)		Land Available (in Ha)	
		Industrial	Other use	Industrial	Other use
Integrated Industrial Township, Vikram Udyogpuri	24	91.4	-	25.4	75.1
Total	24	91.4	-	25.4	75.1

Summary of land allotment

Other use: Residential & Commercial

	Integrated Industrial Township, Vikram Udyogpuri		
Commercial production started	1		
Construction works underway	14		
Construction works yet to be started	9		
	24		
Industrial category allotment	24		
Commercial category allotment	-		
Residential category allotment	-		
	24		

NATIONAL INDUSTRIAL CORRIDOR DEVELOPMENT CORPORATION LIMITED



National Industrial Corridor Development Corporation Limited

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